

RFQ cum RFP “Supply of RFID Readers for Logistics Data Bank (LDB) Project in India”

S. No.	Clause No./ Page No.	RFP Reference	Clause as per RFP	Query	Response
1	Section-3 , J.6- Page No. 16	Minimum Qualification Criteria.	The applicant should have a back-end support agreement/arrangement for Services and supports including supply of spare parts etc. with the Original Equipment Manufacturers (OEMs). The OEM should have their own service centre across India at least for the last 5 years.	This clause may please be re-worded to include support or service Centre	Please refer Corrigendum in this regard.
2	Section 4: Clause B.1, Page No. 26	Scope of work. (Specifications, Fixed Reader)	Processor- 620 MHz or better	The processor speed cannot be so specific as 620 MHz because it is not a standard. 600 Mhz or better processor should be considered	Please refer Corrigendum in this regard.

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3	Section 4: Clause B.1, Page No. 26	Scope of work. (Specifications, Fixed Reader)	Toll Free Number- OEM should have toll free number easily accessible to partners and customer for online support	We request you to consider changing this to toll free number OR contact no of designated person from OEM as the escalation will attract immediate attention. Toll free number or OEM designated person contact number & Email ID. and Applicant/Supplier contact number & email id can be included.	Please refer Corrigendum in this regard.
4	Section 4: Section B.2, Page No. 27	Scope of work. (Specification, Antenna)	Operating Temperatures - -22°F to +158°F (-30°C to +70°C)	minus 22°F to +158°F (30°C to +70°C). Industry Standard values for Operating Temperature are -20 to +55	Conditions given in RfQ cum RfP shall remain unchanged.
5	Section 4: Section B.2, Page No. 27	Scope of work. (Specification, Antenna)	Connectors- 2xType N female for bistatic or 1x Type N female for monostatic	TNC connectors may also be considered for the antennas	Please refer Corrigendum in this regard.
6	Section 3, Clause K , Sr. No.3 a, Page no. 18	Technical Evaluation Criteria	Hardware manufacturer's experience and capability - No. of large scale projects, the RFID readers of the OEM have been implemented in India (Projects with 100+ readers implementation will only be considered)	As an OEM we have deployments across the world wherein 100+ readers have been deployed. Worldwide deployments may please be considered instead of just India. Global presence should be considered.	Conditions given in RfQ cum RfP shall remain unchanged.
7	Section 3, Clause K , Sr. No.3 b, Page no. 18	Technical Evaluation Criteria	Warranty period committed by the OEM	Warranty period of 5 years + 2 year AMC should be consider	Conditions given in RfQ cum RfP shall remain unchanged.

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8	Section 3, Clause K , Sr. No.3 d, Page no. 19	Technical Evaluation Criteria	All proposed hardware are manufactured by the same OEM	An OEM may/nay not have their own HHT and therefore a change to this clause may please be considered such that the HHT could be from a different OEM. Fixed reader & Antenna from the same OEM. HHT can be from a different OEM.	Conditions given in RfQ cum RfP shall remain unchanged.
9	Section 4, Clause A , Sr. No.5, Page no. 24	Scope of work	The acceptance of the delivered material will be considered based on the functioning of the material on first time installation by DLDSL or its vendor.	In case, of delay in installation on site by DLDSL / its vendor how will the payment start and who will be responsible for security of material. Supplier shall be allowed to start invoicing on confirmation of delivery	Please refer Corrigendum in this regard.
10	Section 3, Clause k , Sr. No.3,a, Page no. 18	Technical Evaluation Criteria	No. of large scale projects, the RFID readers of the OEM have been implemented in India (Projects with 100+ readers implementation will only be considered)	Section 3.K.1.c has already taken into account the number of cumulative RFID readers supplied / deployed by supplier, which more than proves the capability of the supplier as well as OEM.	Conditions given in RfQ cum RfP shall remain unchanged.
11	Section 3, Clause k , Sr. No.3,d , Page no. 19	Technical Evaluation Criteria	OEM should have Service centre in India for last 5 years	If the supplier is committing to Advance replacement of equipments or repairs with in SLA, then why emphasis on service center in India for 5 years. May be removed or reduced to 3 years	Please refer Corrigendum in this regard.

12	Section 4, clause C, Sr. No.2 ,a , Page No. 29	Service Levels	Faulty Repair turnaround time- The faulty device should be repaired or replaced in 24 Hrs	The readers cannot be shipped to remote locations within 24 hours, due to issues like GST paper works and transit delays, which is beyond the control of supplier. A Practically achievable timeline shall be such as 72 hours for delivery on site	Conditions given in RfQ cum RfP shall remain unchanged.
13	Section 2, Sr. No.11, page No.5	SCHEDULE OF THE TENDER	Work Completion period- 4 weeks for first phase (30% of total quantity mentioned in the RFP) of delivery after issuing the Letter of Award and 4 weeks for subsequent delivery phases upon confirmation over email / release of Purchase Order (PO) by DLDSL. The procurement for the entire order quantity will be made over a period of maximum three years of signing of the contract.	Since these equipments are manufactured out of India hence supplying the equipments on site within 4 weeks is not feasible considering the transit time, custom clearance formalities and local transportation to remote sites. Delivery time shall be increased to at least 6-8 weeks	Conditions given in RfQ cum RfP shall remain unchanged.

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14	Section 3, Clause J, Sr. No.7 page no. 17 and clause k, Sr. No.1,a & 3,d & Page no. 17, 19	Minimum Qualification criteria and Technical Evaluation Criteria	Specific experience of the applicant in similar assignment	Q: in Section (a) Will the Experience of supply by OEM be considered here along with the applicant?	Conditions given in RfQ cum RfP shall remain unchanged.
			OEM should have Service center in India for last 5 years.	Q: OEM Service Centre in India for 5 years should be reduced to 3 years as entire experience is counted for 3 years in this section. Also it will restrict some of the Global OEMs entered in India market lately.	Conditions given in RfQ cum RfP shall remain unchanged.
			The Original Equipment Manufacturer of the readers (OEM) proposed by the supplier should be ISO 9001:2000 Process Certified for manufacturing.	Q: Original Equipment Manufacturer might be using the contact manufacturer for manufacturing its products which is a global trend in electronics manufacturing. In this case the should OEM submit the ISO Certification of Contact manufacturing entity?	Please refer Corrigendum in this regard.
15	Section 4, clause A, Sr. No.16 ,Sr. No.B Page No. 25	Scope of work	RFID FIXED READER with one antenna- Qty 428	RFID FIXED READER with one antenna – 428 Will you accept an integrated reader antennae system?	Conditions given in RfQ cum RfP shall remain unchanged.

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16	Section 3, Clause k , Sr. No.1,(#) NOTE , Page no. 19	Technical Evaluation Criteria	The applicant needs to provide a report (on its own setup) on proposed RFID reader’s reading distance and number of reads per second, while reading a RFID tag placed on a metal surface (minimum one square meter of size).	# Will DLDS be providing the Tags for Read Rate Testing?	Please refer Corrigendum in this regard.
17	Section 4, clause B, Sr. No.3, Page no. 27	Scope of Work	Install base- suggested model should have 50000+ units installed globally by OEM	Installation Base: Is not that Condition suggested model should have 50000+ units installed globally by OEM Is not Rugged snap on devices should be allowed which can use the android / iOS Mobile app as well?	Please refer Corrigendum in this regard.

18	Section 4, clause C, Sr. No.1, Page no. 29	Scope of Work	Target: The device should function as per the specification defined in the RFQ Cum RFP	Target: There are no functional specifications provided in this document	Conditions given in RfQ cum RfP shall remain unchanged.
			Liquidated Damage: For every incident of downtime due to failure of meeting the specifications, 0.5% of the dues (equivalent to the sum of monthly leasing charge of the component) will be deducted as Liquidated Damages from payables due to the supplier.	Liquidated Damage: It is assumed that Compliant products will be supplied. How the down time of equipment is decided? Please explain criteria.	Down time of the device shall be informed by the DLDS help desk by logging an incident ticket in name of the supplier. Conditions given in RfQ cum RfP shall remain unchanged.
			Faulty Repair turnaround time - The faulty device should be repaired or replaced in 24 Hrs.	Faulty Repair turnaround time: The fault diagnosis might take more time than required time. In this case will DLDS be able to pay rental for the Hot Swap units up to certain percentage?	Conditions given in RfQ cum RfP shall remain unchanged.
19	-	-	-	Who will take care of Routine Maintenance? Can there be any possible miss handling during installation and maintenance.	Routine maintenance of the supplied RFID readers will be the responsibility of the supplier only. Maximum care will be taken during the installation of the RFID readers at the operation sites.