

REQUEST FOR QUALIFICATION (RFQ) CUM REQUEST FOR PROPOSAL (RFP) FOR APPOINTMENT OF MASTER SYSTEM INTEGRATOR FOR DESIGN, SUPPLY, INSTALL, TEST, INTEGRATE, COMMISSIONING, OPERATION AND MAINTENANCE OF ICT COMPONENTS IN CLUSTER A1 OF ACTIVATION AREA

RESPONSE TO QUERIES – II

Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
1	Volume II: Scope of Work Electrical Works, Page no : 513	MSI shall be responsible to facilitate with provisioning of electricity to the cameras through the aggregation point.	We understand that MSI has to make necessary arrangements for provisioning of power at field locations but the cost indulged in that will be reimbursed by employer/Client as per actuals & same need not to be a part of Bid Value. Kindly confirm.	Please refer Sr. No. 552 of response to queries
2	Volume II: Scope of Work Electrical Works, Page no : 40	The proposed OEM for Connectivity Bandwidth must possess necessary Telecom licensing required for providing leased network infrastructure or leased circuits as per TRAI/DOT regulations. The Bandwidth OEM must possess necessary ISP & NLD licenses (valid at the time of bidding) required for providing leased network infrastructure.	We understand that all the payment to ISP will be done through Tripartite agreement as per the guidelines of TRAI/DOT regulations. Kindly confirm. We also request you that Bandwidth Charges shall be considered over and above the contract value & same shall not to be considering for the evaluation of L1. Kindly confirm.	Please refer Sr. No. 1 of Addendum 2
3	Volume I: Instructions to Bidders Note. Page No : 29	Each CV needs to have been recently signed by the key expert and/or countersigned by the authorized official of the Firm. At the time of submission	We understand that the personnel/experts proposed for the project evaluation should be only for the bid purpose. Deployment of same manpower depends on the personnel	Please refer Sr. No. 555 of Response to Pre-bid queries

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		of bid proposal, the scanned copies of the signature of key expert will be allowed but at the time of signing of contract, the original signature will be required.	availability. If same manpower is not available after award of award due to unforeseen Circumstances, MSI is liable to deploy manpower of same or higher qualification & experience. Kindly confirm.	
4	Volume I: Instructions to Bidders, Page No : 26	2.2.2. Technical Qualification cum Evaluation Criteria- S NO 3.Key Experts	We understand that the resource requirement in Technical evaluation is Contradictory with the Minimum Qualification mentioned in 4.4 Minimum Qualification, Relevant Experience & Certifications. Kindly Provide the final manpower requirement with qualification and Confirm number of resources to be quoted in the financial bid.	Vol. I (Sec. 2.2.2) talks about key experts profiles to be shared that will be available for the project implementation phase.
5	Volume II: Scope of Work, Page No: 620	4.4 Minimum Qualification, Relevant Experience & Certifications- 14 Resources		Vol. II (Sec 4.4) mentions about the minimum resources/experts to be deployed during O&M phase.
6	Volume I: Instructions to Bidders 2.2.1. Pre-Qualification Criteria, Page No : 20	Company Financials & Profile : The Lead Bidder should have average annual turnover of INR 600 Crores over last three years with minimum 300 crores from ICT services. Each consortium member in bid should have average annual turnover of minimum 100 crores over last three years. Statutory auditor's certificate clearly specifying annual turnover for the specified years.	Request you to amend the following Clause as, "Company Financials & Profile: The Lead Bidder should have average annual turnover of INR 600 Crores over last three years with minimum 300 crores from ICT services. Each consortium member in bid should have average annual turnover of minimum 100 crores over last three years. Statutory auditor's/CA certificate clearly specifying annual turnover for the specified years."	Please refer Sr. No. 1 of Addendum 4

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Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
7	Volume I: Instructions to Bidders 2.2.1. Pre-Qualification Criteria, Page No:22	Note -Experience claimed shall be as Lead Bidder or any member of a JV/Consortium only. No sub-contracting experience shall be considered for evaluation process. Projects completed up to minimum 80% shall be considered as a client certificate for project implemented.	Request you to amend the following Clause as, "Note -Experience claimed shall be as Lead Bidder or any member of a JV/Consortium only. No sub-contracting experience shall be considered for evaluation process. Projects completed upto minimum 80% of CAPEX works shall also be considered for evaluation. Certificate from Chartered Accountant (CA) or Self Certificate shall be submitted for such experience. "	Please refer Sr. No. 561 of Response to Pre-bid queries
8	Volume I: Instructions to Bidders 2.2.1. Pre-Qualification Criteria, Page no:21	Network: The Bidder (any member in case of consortium) shall have successfully implemented and commissioned at least three (3) networking projects with minimum area of 5 sq. km. covering both Active and Passive components during last five (5) years.	Request you to amend the following Clause as, "The Bidder (any member in case of consortium) shall have successfully executed at least two (2) projects related to implementation of Outside Plant Fiber Optic Passive Infrastructure of at least 200 km or Active infrastructure with at least 100 nodes per project having a minimum value of INR 20 crores per project during last five (5) years "	Please refer Sr. No. 153 of Response to Pre-bid queries
9	Volume I: Instructions to Bidders 2.2.2. Technical Qualification cum Evaluation Criteria,	Network: The Bidder (any member in case of consortium) shall have successfully implemented and commissioned at least three (3)	Request you to amend the following Clause as, "The Bidder (any member in case of consortium) shall have successfully executed at least two (2) projects	Please refer Sr. No. 562 of Response to Pre-bid queries

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Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
	Page No:24	networking projects with minimum area of 5 sq. km. covering both Active and Passive components during last five (5) years.	related to implementation of Outside Plant fiber Optic Passive Infrastructure of at least 200 km or Active infrastructure with at least 100 nodes per project having a minimum value of INR 20 crores per project during last five (5) years "	
10	Volume I: Instructions to Bidders 2.2.2. Technical Qualification cum Evaluation Criteria, Page No:24	1.5: The Bidder or any consortium member shall have successfully commissioned at least two (2) projects related to implementation of city wide / campus wide outdoor CCTV surveillance system consisting of at least 500 IP based cameras with integrated Video Management System and recording during last five (5) years. Video analytics should be running concurrently in at least 10 % cameras	Request you to amend the following Clause as, "1.5: The Bidder or any consortium member shall have successfully commissioned at least two (2) projects related to implementation of city wide / campus wide outdoor CCTV surveillance system consisting of at least 500 IP based cameras with integrated Video Management System / Video Analytics during last five (5) years. Video analytics should be running concurrently in at least 5% cameras"	Please refer Sr. No. 157 of Response to Pre-bid queries
11	Volume I: Instruction to bidders 3 Key Experts, Page No : 26	Project Director - Bachelor of Engineering degree (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science) and preferably having MBA/M.Tech/MS and having more than 20 years of	We request you to amend the clause as below: Project Director - Bachelor of Engineering degree or equivalent (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science or equivalent) or preferably having MBA/M.Tech/MS or M.B.A. or	Please refer Sr. No. 1078 of Response to Pre-bid queries

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Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
		experience in implementation and management of similar ICT projects involved in complete project lifecycle. Must have at Least five (5) relevant projects (egovernance, ERP or command and control center). Project Director shall be a full-time employee of the MSI/Consortium Bidder.	equivalent and having more than 12 years of experience in implementation and management of similar ICT projects involved in complete project lifecycle. Must have at least three (3) relevant projects (egovernance, ERP or command and control center, or ICT Projects.)	
12	Volume I: Instruction to bidders 3 Key Experts, Page No : 26	Network Architect - Bachelor of Engineering degree (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science) or MCA having more than 10 years of experience in network design and implementation. Must have at least three (3) relevant projects (Data Centre and city-wide Network) Network Architect shall be a fulltime employee of the MSI/Consortium Bidder.	We request you to amend the clause as below: Network Architect - Bachelor of Engineering degree or equivalent (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science or equivalent) or MCA or M.B.A. or equivalent having more than 10 years of experience in network design and implementation. Must have at least three (3) relevant projects (Data Centre and city- wide Network or ICT Project)	Please refer Sr. No. 1080 of Response to Pre-bid queries
13	Volume I: Instruction to bidders 3 Key Experts, Page No : 27	Solution Architect – Bachelor of Engineering degree (Information Technology/ Computer Engineering/ Electronics & communication/	We request you to amend the clause as below: Solution Architect – Bachelor of Engineering degree or equivalent (Information Technology/	Please refer Sr. No. 1081 of Response to Pre-bid queries

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		Computer Science) and M.E/M Tech/MS having more than 15 years of experience in designing and implementing Smart City projects Similar to the project requirements. Must have at least three (3) relevant projects (Smart City Projects). Solution Architect shall be a fulltime employee of the MSI/Consortium Bidder.	Computer Engineering/ Electronics & communication/ Computer Science or equivalent) or M.E/M Tech/MS or M.B.A or equivalent having more than 8 years of experience in designing and implementing Smart City projects similar to the project requirements. Must have at least three (3) relevant projects (ICT City Projects).	
14	Volume I: Instruction to bidders 3 Key Experts, Page No : 27	ERP and E- Governance Expert – Bachelor in Engineering (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science)) and MCA/ M. Tech /M.E/M. S having more than 10 years of experience in designing, implementing and integrating various ERP modules including finance, asset management, inventory management, utility billing and maintenance, etc. Must have at least five (5) relevant projects. ERP and e-Governance expert shall be a full-time employee of the MSI/Consortium Bidder.	We request you to amend the clause as below: ERP and E- Governance Expert – Bachelor in Engineering or equivalent (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science or equivalent)) or MCA/ M. Tech /M.E/M.S or M.B.A. or equivalent having more than 8 years of experience in designing, implementing and integrating various ERP modules including finance, asset management, inventory management, utility billing and maintenance, or ICT Projects etc. Must have at least five (5) relevant projects.	Please refer Sr. No. 1082 of Response to Pre-bid queries

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15	Volume I: Instruction to bidders 3 Key Experts, Page No : 27	Integrated Operation Platform Expert – Bachelor in Engineering (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science) and MCA/M.Tech/M.E/M.S. having more than 8 years of experience in integrating multiple sensors at the command and control centre at city-wide/ campus-wide deployment. Must have at least two (2) relevant projects. Integrated Operation Platform Expert shall be a full-time employee of the MSI/Consortium Bidder.	We request you to amend the clause as below: Integrated Operation Platform Expert – Bachelor in Engineering or equivalent(Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science or equivalent) or MCA/M.Tech/M.E/M.S. or M.B.A. or equivalent having more than 8 years of experience in integrating multiple sensors at the command and control centre at city-wide/ campus-wide deployment or ICT Projects. Must have at least two (2) relevant projects.	Please refer Sr. No. 1083 of Response to Pre-bid queries
16	Volume I: Instruction to bidders 3 Key Experts, Page No :28	Security Expert – Bachelor in Engineering (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science) or MCA or equivalent having more than 8 years of experience Cyber Security. Must have industry standard certifications Must have at least two (2) relevant projects (Cyber Security). Security Expert shall	We request you to amend the clause as below: Security Expert – Bachelor in Engineering or equivalent (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science or equivalent) or MCA or M.B.A. or equivalent having more than 8 years of experience Cyber Security. Must have industry standard certifications Must have at least two (2) relevant projects (Cyber Security or ICT Project	Please refer Sr. No. 1084 of Response to Pre-bid queries

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		be a full-time employee of the MSI/Consortium Bidder.	Experience).	
17	Volume III: Conditions of Contract 3.1. Milestones, Deliverables and Payment Terms, Page No :58	Payment Terms & Milestones : Inception Report, Project Schedule, Project Management Plan, Resource mobilization : D+1 month : NA Detailed Engineering Design, Procurement Plan, & Acceptance Plan : D+3 months : 5% of CV Procurement, shipment and onsite delivery of all the products, hardware /software, licenses etc. : D+5 months : 15% of CV Go Live and Operational acceptance of Basic Networks infrastructure : D+5 months : 5% of CV Go Live of Server room and connectivity between Datacenter, Disaster Recovery Centre and server room" : D+8 months 10% of CV Go Live and Operational acceptance of City Applications : D+12 Months : 15% of CV Go Live and Operational acceptance of Smart City Work	As you would appreciate that the smart city projects involves multiple stake holders with dynamic technologies it is very much important for the project to have an healthy cash flow for successful completion and commissioning of the project. In this regard we request you to kindly amend the clause as below: Payment Terms & Milestones : Inception Report, Project Schedule, Project Management Plan, Resource mobilization : D+1 month : 10% of CV Detailed Engineering Design, Procurement Plan, & Acceptance Plan : D+3 months : 10% of CV Procurement, shipment and onsite delivery of all the products, hardware /software, licenses etc. : D+5 months : 20% of CV Go Live and Operational acceptance of Basic Networks infrastructure : D+5 months : 10% of CV Go Live of Server room and connectivity between Datacenter, Disaster Recovery Centre and server room" : D+8 months -5% of CV Go Live and Operational acceptance	Please refer Sr. No. 82 of Addendum 2

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		<p>Package, Integrated operations work package with its ICT components : D+14 Months : 5% of CV Go live and Parallel run (successful operations of all the ICT components) : D+17 months : 5% of CV AMC (Quarterly Payment) : D + 77 months : 35% of CV Completion of Handover and Transition of entire ICT Scope to Employer/ Next MSI : 5% of CV</p>	<p>of City Applications : D+12 Months : 5% of CV Go Live and Operational acceptance of Smart City Work Package, Integrated operations work package with its ICT components : D+14 Months : 5% of CV Go live and Parallel run (successful operations of all the ICT components) : D+17 months : 5% of CV AMC (Quarterly Payment) : D + 77 months : 30% of CV Completion of Handover and Transition of entire ICT Scope to Employer/ Next MSI : 5% of CV</p>	
18	<p>Volume I: Instructions to Bidders 2.2.2. Technical Qualification cum Evaluation Criteria. Page No :25</p>	<p>1.7 : The Bidder or any consortium member shall have successfully commissioned at least two (2) projects related to implementation of Utilities Management in a city / campus wide scenario during last five (5) years. Number of Projects: • =1 mark for each project maximum 5 projects</p>	<p>We request you to clarify the category of projects to be considered for "Utilities Management in a city / campus wide scenario".</p>	<p>Please refer Sr. No. 563 of Response to Pre-bid queries</p>
19	<p>Volume 2 , 3.1.6 Hosting : On premise and Cloud, Page no: 227</p>	<p>DR (minimum production capacity)</p>	<p>From the RFP, it is clear that, storage at DC is for 30 days. As per Vol2, Page no 227, DR is 50% of DC. Kindly confirm whether it is 50% of storage</p>	<p>Surveillance storage will be local only at Server room.</p>

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			(i.e. 15 days) or 50% of total cameras will be recorded for 30 days.	
20	OEM Criteria-Point No.13, Page no :15	Gartner /Forrester Report criteria	We request you to relax this criteria for CIOC software as these reports are not available for CIOC software.	Please refer Sr. No. 129 of Response to queries
21	Volume I: Instruction to bidders 3 Key Experts, Page No : 26	Project Manager - Bachelor of Engineering degree (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science) and preferably having MBA / M. Tech /MS with PMP/ PRINCE 2 having more than 12 years of experience in similar ICT projects and involved in end to end implementation. Must have at least three (3) relevant projects (e-governance, ERP or command or control centre). Project Manager shall be a fulltime employee of the MSI/Consortium Bidder.	We request you to amend the clause as below: Project Manager - Bachelor of Engineering degree or equivalent (Information Technology/ Computer Engineering/ Electronics & Communication/ Computer Science or equivalent) or preferably having MBA / M. Tech /MS/M.B.A or equivalent with PMP/ PRINCE 2 having more than 10 years of experience in similar ICT projects and involved in end to end implementation. Must have at least three (3) relevant projects (e-governance, ERP or command or control center or ICT Projects).	Please refer Sr. No. 1079 of Response to Pre-bid queries

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Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
22	Volume-1 , 24. APPENDIX 24: PROPOSED BILL OF MATERIAL (BoM), Work Package - 4 Smart City work package, Traffic enforcement: ANPR, Violation & Speed detection, Page No : 90	Traffic Enforcement Systems includes <ul style="list-style-type: none"> o Traffic Signaling Field Device - 7 o Speed violation - 4 o ANPR system - 5 o Wrong Way Detection - 5 o Automated E – Challan generation – 1 	<ul style="list-style-type: none"> a) Kindly clarify and explain what is Traffic Signaling field device. b) In BoQ, 60 Box Traffic Camera is asked. Kindly clarify whether these cameras are meant for Traffic Enforcement System. c) Kindly give specification for Traffic cameras. d) For junction planning, the junction details are required (Junction name with arm and lane details). Kindly provide the same. e) Kindly clarify whether E challan devices to be considered or not. If yes, kindly specify the no. of hand held devices to be considered. 	<ul style="list-style-type: none"> a) Device which directs data from field equipment to the transportation system as well as other system deployed in server room/data center. b) 60 Box Traffic Camera for Traffic Enforcement System c) Camera specification mentioned in technical section IP rated enclose with good resolution cameras suitable for traffic monitoring are required. Specs for IR box camera need to be considered. d) Details will be provided to MSI at implementation phase e) eChallan system needs to be designed and developed by MSI as web application or even mobile application which can be used by field officers as and when required. Also the same needs to be integrated with state/central level eChallan system for MIS reporting by home department.

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Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
23	Volume-1 ,24. APPENDIX 24: PROPOSED BILL OF MATERIAL (BoM), Work Package - 1 Basic Infrastructure, Page no :84	Network Active:- 52. Facial Recognition System Software License Nos. 1	Kindly specify no. of license to be considered for Facial Recognition System.	No. of licenses will be proportional to the number of installed devices, it is suggested to have enterprise licenses
24	Volume-1 , 24. APPENDIX 24: PROPOSED BILL OF MATERIAL (BoM), Work Package - 3 Integrated Operations, Page : 89	Surveillance:- 6. VMS + Analytics- Nos. 1	Kindly specify no. of license to be considered for Video Analytic System.	Kindly refer the scope of work and the bill of quantity/material mentioned in the RFP for further details. No. of licenses will be proportional to the number of installed devices, it is suggested to have enterprise licenses

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Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
25	Volume-1 , 24. APPENDIX 24: PROPOSED BILL OF MATERIAL (BoM), Work Package - 3 Integrated Operations ,Surveillance, Page No : 88	For surveillance o Box camera – 24 Nos o PTZ camera – 17 Nos o IR illuminator – 101 Nos	a) In Box camera specification, Inbuilt IR illuminator is asked. Also Lens specification is not given in specification. Kindly clarify this is bullet camera or box camera. b) IR illuminator requirement is not given in specification of PTZ camera. Kindly clarify c) Kindly specify the requirement of 101 IR Illuminators. Usually Bullet camera and PTZ will be having inbuilt IR illuminator. d) Location details for surveillance are required for junction planning. Kindly share the locations.	a) Inbuilt (or) separate illuminator required functionality mentioned in RFP & also depends on the camera installation locations. b) Depends on camera installation location, Refer functional section of the RFP c) Inbuilt (or) separate illuminator need to fulfil the requirement, can take a call on the installation location. d) for junction drawings/planning Please co-ordinate with town planning team

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Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
26	Volume-1 , 24. APPENDIX 24: PROPOSED BILL OF MATERIAL (BoM),Package - 3 Integrated Operations ,Surveillance & Work Package - 4 Smart City work package, Traffic enforcement: ANPR, Violation & Speed detection, Page No : 88 &90	Package - 3 Integrated Operations ,Surveillance & Work Package - 4 Smart City work package, Traffic enforcement: ANPR, Violation & Speed detection	Kindly clarify whether poles should be considered for Traffic and surveillance system.	Procurement and deployment of the poles for traffic and surveillance system is not under the scope of work for the ICT MSI. Integration of the data from streetlights and other devices mounted on poles are under the scope of work for MSI.
27	Volume 2, 3.1.8 Functional Requirement of Server room Non-IT Infrastructure Setup, Page no :254	Storage Functional Requirement: Flagged data (critical incidents) will be stored for approximately 365 days, permanent storage envisaged on Disk / Tapes	Flagged data should be stored for 365 days in tape library in DC. Kindly clarify the % of total storage to be considered as flagged data. Also clarify whether flagged data to be considered in DR.	Yes, Flagged data should be stored for 365 days in tape library in DC. % storage of calculation based upon no. of cameras & recording parameters. NO need to have same flagged data copy in DR.
28	Volume I: Instructions to Bidders, Page No:60	10. APPENDIX 10: TECHNICAL QUALIFICATION - QUALIFYING PROJECTS 8. The Bidder must also provide proof of payment for the deliverables for each of the above project	Kindly Confirm Self Certificate from Authorized signatory shall be considered as proof of Payment.	Bidder needs to provide delivery acceptance/delivery acknowledgement copy for various projects from Client.

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29	Vol. 1, 2.2.1 Pre-qualification criteria- ERP, Pg. No. 21 & Volume 1, 2.2.2 Technical Qualification cum Evaluation Criteria , Pg. No. 23	The Bidder (any member in case of consortium) shall have successfully implemented and commissioned at least two (2) projects related to implementation/ integration and support of Proposed COTS ERP system including finance, utility billing, asset management modules (with at least 2 of these modules) having a minimum value of INR 5 crores per project during last 10 years. At least one implementation should be in India	We request you to delete the word PROPOSED as this is specific to an ERP OEM. We as an OEM are unable to find partners / SI interested in bidding for this RFP due to the PROPOSED COTS ERP clause. We request you to allow bidders with experience of any COTS ERP solution successfully implemented and commissioned at least two (2) projects related to implementation/ integration and support including finance, utility billing, asset management modules (with at least 2 of these modules) having a minimum value of INR 5 crores per project during last 10 years. At least one implementation should be in India	Please refer Sr. No. 2 of Addendum 4
30	Volume I MSI - Bidder Instruction / 2.2.1. Pre- Qualification Criteria Sr. No. 12 Integrated Operations Platform, page no:22	i. Proposed CIOC software comprising of Pre-Integrated Visualization layer & Normalization/Integrated operation platform should be deployed in at least 1 city in India operational for more than a year with minimum 5 city domains/ applications / use cases mentioned in the tender. ii. Proposed Integrated Operation Platform software	We are an OEM for CIOC software and only few OEMs have India experience since this is recently being deployed in India. To promote participation and competition we request you to also allow OEMs with Global experience in CIOC software. We request you to amend the clause as, "OEM for Command Control Software/Platform should have deployed at least three (3) Smart solutions globally (including India) .	Please refer Sr. No. 3 of Addendum 4

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		should have min 1 deployment in cloud and min 1 deployment on-premises in India / Globally.	OEM for the Command Control Software Platform should have a registered office in India and should be directly present for last 3 years, from date of RFP publication. They should also have a development center in India."	
31	Vol- I , Instructions to Bidders, 2.2.1. Pre-Qualification Criteria, Point No. 2, RFP page no:20 Addendum No. 2, Page 3	<p>Company Financials & Profile The Lead Bidder should have average annual turnover of INR 450 Crores over last three years with minimum 100 crores from ICT services. Each consortium member in bid should have average annual turnover of minimum 100 crores over last three years.</p> <p>Documentary Evidence</p> <ul style="list-style-type: none"> • Audited financial statements for last three Financial Years; • Statutory auditor’s certificate clearly specifying annual turnover for the specified years. 	<p>We request to please amend this pre-qualification as under: Company Financials & Profile</p> <p>The Lead Bidder should have average annual turnover of INR 450 Crores over last three years with minimum 100 crores from ICT services. Each consortium member in bid should have average annual turnover of minimum 50 crores over last three years.</p> <p>Documentary Evidence</p> <ul style="list-style-type: none"> • Audited financial statements for last three Financial Years; • Statutory auditor’s/ Chartered Accountant certificate clearly specifying annual turnover for the specified years. 	Please refer Sr. No. 1 of Addendum 4

REQUEST FOR QUALIFICATION (RFQ) CUM REQUEST FOR PROPOSAL (RFP) FOR APPOINTMENT OF MASTER SYSTEM INTEGRATOR FOR DESIGN, SUPPLY, INSTALL, TEST, INTEGRATE, COMMISSIONING, OPERATION AND MAINTENANCE OF ICT COMPONENTS IN CLUSTER A1 OF ACTIVATION AREA

Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
32	Volume 1 / 2.2. Eligibility and Qualifications 2.2.2. Technical Qualification cum Evaluation Criteria Sr No : 1.5 RFP page no :22 Addendum 2, page no. 4	The Bidder or any consortium member shall have successfully Commissioned at least two (2) projects related to implementation of city wide / campus wide outdoor CCTV surveillance system consisting of at least 250 IP based cameras with integrated Video Management System and recording during last seven (7) years. Video analytics should be running concurrently in at least 10 % cameras Number of Projects: • =1 mark for each project maximum 5 projects	The Bidder or any consortium member shall have successfully Commissioned at least two (2) projects related to implementation of city wide / campus wide outdoor CCTV surveillance system consisting of at least 100 IP based cameras with integrated Video Management System and recording during last seven (7) years. Video analytics should be running concurrently in at least 10 % cameras Number of Projects: • =1 mark for each project maximum 5 projects	Please refer Sr. No 21 of Addendum 2
33	Volume 1 / 2.2. Eligibility and Qualifications page no :20 2.2.1. Pre-Qualification Criteria Addendum 2 , page no. 3	The Bidder (any member in case of consortium) shall have successfully implemented and commissioned at least two (2) projects related to implementation of Integrated Operations Centre/Command and Control	The Bidder (any member in case of consortium) shall have successfully implemented and commissioned at least two (2) projects related to implementation of Integrated Operations Centre/Command and Control Centre integrating at least two (2) different city/campus- wide applications from	Please refer Sr. No. 3 of the Addendum 4

REQUEST FOR QUALIFICATION (RFQ) CUM REQUEST FOR PROPOSAL (RFP) FOR APPOINTMENT OF MASTER SYSTEM INTEGRATOR FOR DESIGN, SUPPLY, INSTALL, TEST, INTEGRATE, COMMISSIONING, OPERATION AND MAINTENANCE OF ICT COMPONENTS IN CLUSTER A1 OF ACTIVATION AREA

Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
		Centre integrating at least three (3) different city/campus- wide applications from among the modules defined in this RFQ cum RFP at the command and control centre with a minimum value of INR 10 crores per project (excluding civil works) during last Seven (7) years.	among the modules defined in this RFQ cum RFP at the command and control centre with a minimum value of INR 10 crores per project (excluding civil works) during last Seven (7) years.	
34	Volume 1 / 2.2. Eligibility and Qualifications 2.2.2. Technical Qualification cum Evaluation Criteria page no :23 Addendum 2 , page no. 3	The Bidder (any member in case of consortium)shall have successfully commissioned at least two (2) projects related to implementation of Integrated Operations Centre/Command and Control Centre integrating at least Three (3) different city/campus- wide applications /sensors at the command and control centre with a minimum value of INR 10 crores per project (excluding civil works) during last Seven (7) years. Number of Projects: • =2: 4 Marks • 1 marks for each additional Project up to 3 projects	The Bidder (any member in case of consortium)shall have successfully commissioned at least two (2) projects related to implementation of Integrated Operations Centre/Command and Control Centre integrating at least Two (2) different city/campus- wide applications / sensors at the command and control centre with a minimum value of INR 10 crores per project (excluding civil works) during last Seven (7) years. Number of Projects: • =2: 4 Marks • 1 marks for each additional Project up to 3 projects	Please refer Sr. No 18 of Addendum 2

REQUEST FOR QUALIFICATION (RFQ) CUM REQUEST FOR PROPOSAL (RFP) FOR APPOINTMENT OF MASTER SYSTEM INTEGRATOR FOR DESIGN, SUPPLY, INSTALL, TEST, INTEGRATE, COMMISSIONING, OPERATION AND MAINTENANCE OF ICT COMPONENTS IN CLUSTER A1 OF ACTIVATION AREA

Sr. No	(Volume No., Section No, Page No)	Content of the RFP requiring clarification	Clarification Sought	Clarification
35	Volume I: Instructions to Bidders 2.2.1. Pre-Qualification Criteria, Page no : 20	Company Financials : The Bidder including Lead Bidder and Consortium members) should have a combined net worth of minimum INR 150 crore as on last date of latest audited financial year The Sole Bidder or the Partner in charge should produce a Certificate from the Statutory Auditor or Audited Balance Sheets Confirming the Net Profit.	Request you to amend the following Clause as, "Company Financials : The Lead Bidder or any member of Consortium members) should have a net worth of minimum INR 150 crore as on last date of latest audited financial year The Lead Bidder or any member of Consortium members should produce a Certificate from the Statutory Auditor / CA or Audited Balance Sheets Confirming the Net Profit. "	Please Refer Sr. No. 558 of Response to Pre-bid queries